

EXHIBIT G

Cisco v Arista

11 with the fact that there's similarity --
 12 similarities between the CLIs.
 13 Q. (By Ms. McCloskey) What are those
 14 similarities?

7. PAGE 35:17 TO 35:25 (RUNNING 00:00:33.149)

17 THE DEPONENT: There's -- there's
 18 similarities in terms of overall, I guess,
 19 structure --
 20 Q. (By Ms. McCloskey) Uh-huh.
 21 A. -- of -- of what a CLI generally looks
 22 like versus a bunch of dashes, dots. It's a
 23 generalized set of expected configurations and
 24 parameters that a customer would need to know for a
 25 network switch.

8. PAGE 36:01 TO 36:08 (RUNNING 00:00:26.449)

00036:01 Q. What do you mean by expected
 02 configurations?
 03 A. If you have a VLAN, then everybody --
 04 there's an expectation that a VLAN and the
 05 terminology around VLAN will somewhere appear in
 06 the CLI along with the parameters necessary to
 07 structure VLAN so that it interoperates across
 08 multiple switches.

9. PAGE 37:18 TO 37:20 (RUNNING 00:00:07.568)

18 Q. Do customers generally expect the Dell
 19 CLI to support familiar command modes and
 20 their assoc- -- and their associated prompts?

10. PAGE 37:23 TO 38:05 (RUNNING 00:00:28.069)

23 THE DEPONENT: Customers expect Dell to
 24 support command modes and ensure that those command
 25 modes are -- are familiar with their technicians.
 00038:01 Q. (By Ms. McCloskey) How do you know that?
 02 A. Because any time we create command modes,
 03 we go and we make sure that the -- the
 04 documentation and customers are trained so that
 05 they can operate the switches.

11. PAGE 38:06 TO 38:14 (RUNNING 00:00:32.284)

06 Q. Would it be accurate to say that the
 07 command mode supported by the Dell CLI are also
 08 dictated by customer expectations?
 09 A. The command mode supported by Dell
 10 switches are dictated by customer expectations, as
 11 well as our analysis of best practices for
 12 implementation of the functionality are the most
 13 efficient means of implementation of the
 14 functionality.

12. PAGE 39:04 TO 39:16 (RUNNING 00:00:43.999)

04 Q. Okay. Do customers -- in your
 05 experience, do customers expect the Dell CLI to
 06 support any particular command syntax?
 07 A. I'm aware that customers have
 08 requirements, hard -- sometimes hard requirements
 09 for support of particular commands and command
 10 modes and sequences of CLIs.
 11 Q. What kind of hard requirements have you
 12 become aware of?
 13 A. I've -- I've seen the hard requirements
 14 in terms of you need to support this particular way

Δ DEFENDANT Δ	United States District Court Northern District of California	
	Case No.	5:14-cv-05344-BLF
	Case Title	Cisco Systems v. Arista Networks
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	Date Entered	
By: _____, Deputy Clerk		Richard W. Wieking, Clerk